## How to Bring your Social Media to Life



With – Extraordinary Story #IOMStory

# What is a hashtag

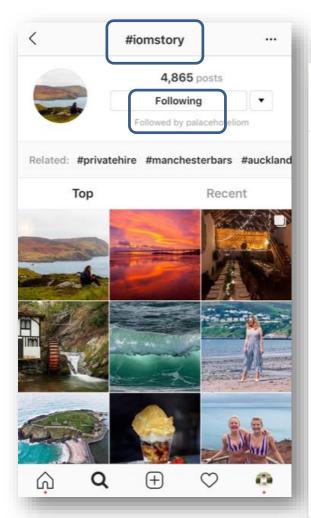


## and how do we use it?





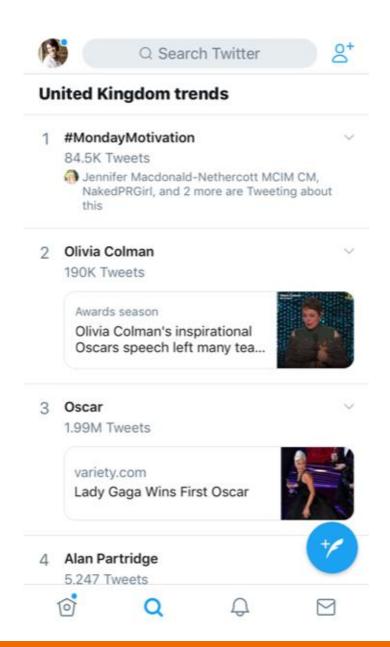












### **Trending**





#### WHICH SOCIAL MEDIA PLATFORMS USE HASHTAGS?

## ALL OF THEM, BUT THEY ARE MOST EFFECTIVE ON:





The hashtag will also work on YouTube, LinkedIn, Snapchat and Facebook but is not integral to the way we use the platform as Instagram & Twitter.

\*Hashtags also work on Instagram Stories.



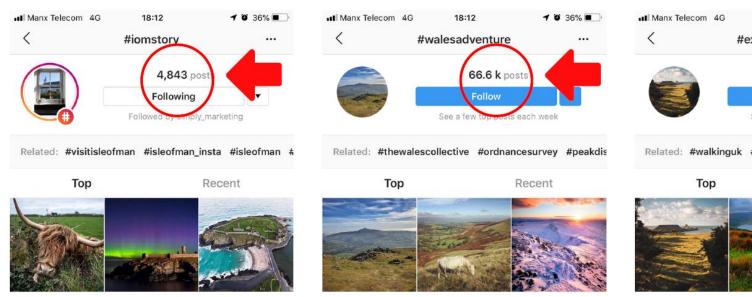
For the purposes of your social media try adding 1 or 2 relevant hashtags to each post if you are using any of the other platforms.



#### #IOMSTORY

WE CAN GIVE TOURISM ON THE ISLE OF MAN A SHARE OF THE 'VOICE' ONLINE BY USING A SIMPLE #

#IOMstory is relatively new in comparison to others. By working together, we can raise our voice and be seen in an online space.



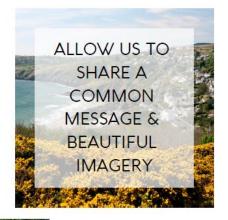




#### WHY USE THE HASHTAG #OMSTORY?















## We can increase the share of

voice on the Isle of Man

SIMPLY by raising our voices

with positive message & images





### The Social New Forest



The New Forest = 566 km<sup>2</sup>

The Isle of Man = 572 km<sup>2</sup>















- Use the hashtags
- Tag others into your posts using the '@' mention
- Like and share post which use the hashtags





**#IOMstory** 

#IsleOfMan

**#IOM** 

**#Visitisleofman** 

@visitisleofman

@BiospherelOM

@ourislandim





# You can get involved

Everyone has an **Extraordinary Story** to tell

Our People This is you



# You can get involved



Everyone has an Extraordinary Story

Your food

Your accommodation

Your experiences Your people











#### YOU CAN BECOME PART OF THE STORY

## ENCOURAGE YOUR VISITORS TO USE #IOMSTORY

- Add a note to their Welcome Pack
- Have a small sign at Reception

#### WHAT MAKES A GREAT POST?

- People make posts
- Emotion makes posts
- · Real life



Thanks @NoaBakehouse for kick-starting my #IOMstory this morning!



A perfect (and fluffy) end to my #IOMstory thanks to @ManxSeaQuest



Chasms conquered! See more of my #IOMstory at http://bit.ly/2EWbalV



The only place I've seen a drinking dragon #IOMstory #magical #nature



#### SOCIAL MEDIA ALLOWS US TO RAISE OUR VOICES

CAPTIONING #IOMstory AS TEXT

#IOMstory



Start your #IOMstory in style!



Therapy #IOMstory style



Bring history to life his half term and create a #IOMstory the 'II never forget!



Our journey is just beginning #IOMstory



Make a splash and start your #IOMstory @Seascape.im



A welcome #IOMstory visitor!



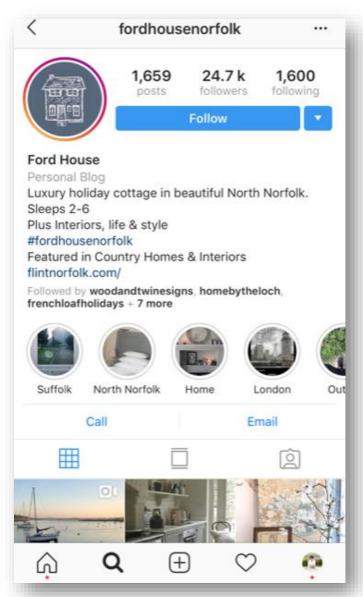


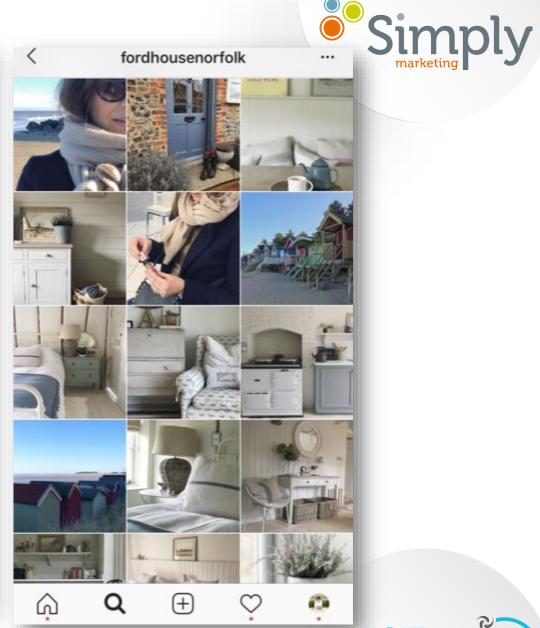
# But ...

Images are super important

Poor quality images are frankly ... pants!









#### Sally's Cottages 🛮

@sallyscottages

Home

Reviews

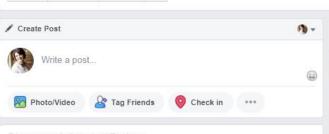
Live Videos

Photos Videos

▼ See more

Create a Page









Great cottage in beautiful scenery, easy to book and very accurate description of properties. Would ... See More

February 12



Amazing properties at a very reasonable price

February 4



We had a great holiday ay orchard grove bassenthwaite,my son and his f amily of 2 children wete visit... See More

October 27, 2018

Do you recommend Sally's Cottages?





#### Our Story

Sally's Cottages has over 475 cottages throughout the Lake District and Cumbria. Many of our holiday...

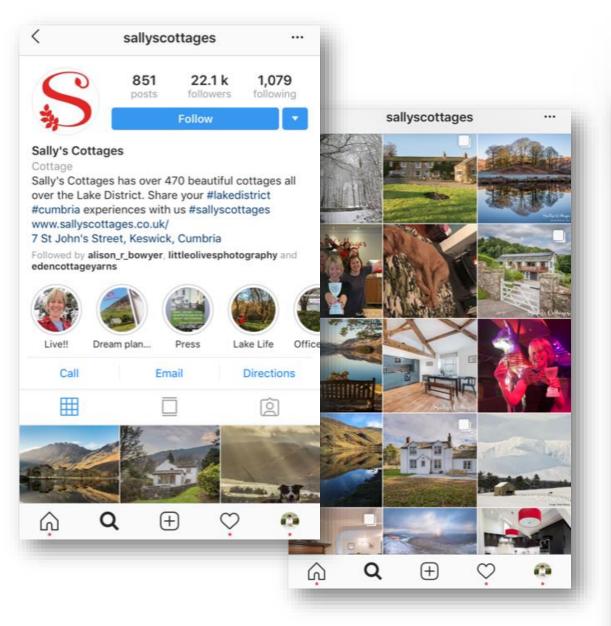
See More

#### Community

See All

- 1. Invite your friends to like this Page
- 587,883 people like this
- 577,129 people follow this











Following

#### Sally's Cottages

@sallyscottages

Sally's Colleges

We have over 470 holiday cottages throughout the Lake District. Enjoy news, tips & competitions here! Share your Lakeland experiences with #sallyscottages

- ⊚ The Lake District 
  ⊕ sallyscottages.co.uk
- III Joined April 2009

1,780 Following 13.1K Followers



Followed by NotWestmorlands, NatWest Great British Entrepreneur Awards, Cu...

Tweets

Tweets & replies

Media

Likes

ta Sally's Cottages Retweeted



Sarah @tobygoesbananas · 1d A Lakeland retreat at Croft House y Sally's Cottages buff.ly/2RP5k9w @sallyscottages #review











## Who do you want to attract?





50+ looking forward to retirement. Mid-High level careers



Busy working families of all ages. Focused on the needs and wants of their children



20-40 something! Child free singles and couples Educated to degree level – work long hours



Couple & groups of friends in their 60's - Have worked hard and are now enjoying their retirement







#### Who they are

The largest audience segment, Work Hard, Play Hards tend to be mid 20s to 40 somethings. This group are childfree singles & unconstrained couples. They are educated to degree level, ambitious hard workers that have made it to at least mid, if not high-career level. Due to this, they work long hours and place high value on weekends and free time.

#### How they holiday

On holiday, Work Hard Play Hards are looking for new and different experiences to reinvigorate and re-energise themselves. They will spend their hardearned money on multiple trips per year to recharge their batteries. When they are there they want to be exhilarated, enjoying adventure activities such cycling, hiking, and walking and are happy to try new activities.

- Multiple holidays per year, overseas and in the UK
- Take a mix of short breaks and longer holiday

#### **Barriers to visiting**

- Lack of awareness of what's here
- Too close to home
- Not much to do

#### Key messages

- Get active when getting away from it all
- Challenge yourself in beautiful natural surroundings
- Feel alive!
- You don't have to go far to try something new
- Make yourself at home, live like a local





# The Big three







# Produce great content and be helpful







# Be consistent







# Consider your social media as a community



## Why not ...



Register for one of the training session